

Polarion Product Consultant for ALM

Position Introduction:

Based out of Cranfield, a Polarion Application Lifecycle Management (ALM) Product Consultant collaborates with clients to identify, explain, design and implement the right solution(s) and processes in relation to the Polarion application.

Working as a subject matter expert and trusted advisor, a Polarion ALM Product Consultant is able to advise clients in business terms and technically on how to transform their software design and build operations with the application of Polarion.

The portfolio of Siemens products in scope will include primarily Polarion, also Teamcenter.

Key Responsibilities:

The consultant will be expected to deliver product consulting assignments, as well as supporting sales and pre-sales activities within the sphere of the Siemens ALM Portfolio.

This may include:

- Developing and designing Business Operating Models (processes, policies, procedures, etc.)
- Improving business performance (e.g. Lean/Six Sigma, process analytics)
- Re-engineering business processes to facilitate Siemens ALM solutions
- Developing performance metrics and measures with clients
- Creating business cases and managing benefits with clients
- Configuration and implementation of Siemens ALM solutions
- What do I need to apply for the role?

Skills and Experience:

- Form strong and lasting relationships with clients and colleagues, and these interactions should be second nature
- Demonstrate intellect and clarity of thinking to move quickly to the heart of a problem or requirement
- Ability to clearly articulate and present your ideas and solutions is essential
- Demonstrable skills in Facilitation, Stakeholder Engagement, Creative Thinking, Presentation and Coaching
- Exposure to a variety of verticals within the manufacturing or supply chain space
- Assisting in the production of deliverables lists for proposals and projects
- Development of work proposals ensuring cost, quality and deliverables
- Leading the design co-ordination process on projects between Majenta PLM and its clients
- Actively contributing to reviews and ongoing improvement in quality, efficiency and innovation

Desirable:

Unrestricted

- Full lifecycle experience of ALM and a knowledge of the supporting business processes
- Process modelling environments such as RUP, XP, V-Model, CMM, Agile, Scrum, Kanban
- Hands on experience of working within large and small teams of product consultants
- Technically enabled with Microsoft technology stack, particularly TFS
- Experience or exposure with other ALM solutions and related solutions e.g. IBM Rational Doors, IBM Rational RTC, PTC MKS Integrity, Jama Contour, JIRA, Cognition Cockpit, Blueprint Software, HP ALM, Microsoft TFS, Teamcenter Requirements, Mentor Graphics Context SDM.
- Understanding of Requirements and Systems Engineering, Software Configuration Management, Version management, Problem tracking, Task Management
- Sales aware and able to discover new business opportunities

Majenta PLM offers a comprehensive reward package which includes a competitive basic salary, bonus scheme, generous holiday allowance and pension. Through our flexible benefits scheme you can select benefits that best suit your lifestyle, including private healthcare.

About Majenta PLM

Since 2006, we've won many UK business awards for our customer service and support. Guided by a highly respected and technically astute management team, we pride ourselves on our technical knowledge, industry expertise, and our long partnership with Siemens PLM Software. Our highly successful technical team is expanding and we have an exciting opportunity for an experienced consultant to become a part of our ALM/PLM team.