

PLM Consultant – Siemens Solid Edge Portfolio

We are recruiting for the position of Solid Edge consultant as part of our continued growth. Our success is based on our proven ability to help resolve engineering challenges, automate processes and manage data more efficiently using Siemens PLM technology. Since 2006, we've won many UK business awards for our customer service and support. Guided by a highly respected and technically astute management team, we pride ourselves on our technical knowledge, industry expertise, and our long partnership with Siemens PLM Software. Our highly successful technical team is expanding and we have an exciting opportunity for an experienced consultant to become a part of our Design team.

Responsibilities of the role include:

The role will be based from our technical centre in Cranfield, home working and onsite customer visits. The nature of the role provides a mixture of pre-sales and aftersales activity which involves UK travel and some overnight stays.

- Deliver product training to existing and new customers
- Conducting technical visits to customers to resolve problems and advise on best practices
- Provide technical support to existing customers or product evaluations/benchmarks
- Conducting pre-sales demonstrations of our software solutions to prospective customers

Design Portfolio:

- Teamcenter for SolidEdge
- Polarion Requirements Management - Fundamentals
- Solid Edge Design Portfolio
- Solid Edge Simulation and manufacturing fundamentals
- Keyshot
- Elysium Data Translators
- NX Design Fundamentals

The successful applicant:

- Siemens NX or Solid Edge Design knowledge and experience
- Qualification in Engineering
- Data Management understanding
- Design to Manufacture experience
- CAE Understanding
- Presentation and problem-solving skills
- Ability to learn and take on new skills across the product range
- Strong interpersonal skills. Disciplined approach to customer follow-up, strong organisation skills and attention to detail